



# Why choose FIRST FINANCE as your Learning and Development Partner?

**A unique model based on 15 years experience  
and over 40,000 trained banking/finance professionals**

## **CONSTANT INVESTMENT IN RESEARCH AND DEVELOPMENT, WITH THREE MAIN OBJECTIVES:**

### **THREE WAYS TO SERVE YOUR NEEDS:**

#### **1/ PERSONALISED L&D CONSULTING**

Our team of L&D Consultants, all with corporate and investment banking expertise, are available to analyse the required skills for your day to day role. Together, we will define in which areas it would make sense to further develop your skills.

#### **2/ TRAINING AND DEVELOPMENT BY TRAINED FINANCE EXPERTS**

True to the founder's philosophy on finance training, we pride ourselves in offering immediately operational skills and knowledge. Our 25 trained finance and adult learning experts coordinate over 250 external expert-practitioners, still active in the banking and financial services sectors. They bring unique insight to the content of our regularly updated courses.

#### **3/ SEAMLESS CO-ORDINATION AND LOGISTICS**

Our highly efficient logistics team of 10 people is able to organise short training interventions as well as entire programmes for over 2 000 participants, from registration to evaluation (on-line or paper) followed by detailed management reporting to L&D managers.

#### **1/ TARGET THE MOST SUITABLE TRAINING ACCORDING TO YOUR NEEDS**

- Training Advisor®: innovative tool offering a unique competency framework to select the most suitable training.
- FIRST QUIZZ™: available on our website, to test your knowledge and prepare yourself ahead of training.
- 10,000 evaluations available on our website, filled in by trainees themselves. You can judge by yourself the quality of the seminar and the trainer.

#### **2/ DELIVER OPERATIONAL TRAINING**

- Since 1996: pricing and risk management tools developed during the training and used afterwards in the field on a daily basis.
- June 2010: published "Financial Markets Essentials"; reference book offering a highly operational perspective on financial markets.
- Since 2010: FIRST TRADING ROOM® : cutting edge virtual trading simulation tool, available both during training and as a standalone solution.

#### **3/ RETAIN HIGH LEVEL OF KNOWLEDGE**

- Since 2000: e-learning modules on a wide variety of subjects.
- Since 2006: MASTERCLASS, specific training method coupling e-learning, class teaching and post-training evaluation via MCQs and EXCEL™ tests.
- Since 2007: personalised technical and behavioural coaching.
- Since 2008: interactive learning with remote voting devices, used during training.
- Since 2009: virtual classes via WebEx™.

### **TWO MAIN AREAS OF EXPERTISE**

#### **1/ SPECIALISED TEACHING TO ALL FIELDS WITHIN THE FINANCIAL SERVICES AND BANKING INDUSTRY**

#### **2/ SOFT SKILLS / CHANGE MANAGEMENT**

(Management, change management, sales, leadership, coaching...) with financial specialists enjoying a double expertise in coaching and investment banking (trained coaches with significant experience).

# A broad and flexible offer

## 1/ TRAINING AVAILABLE FROM OUR CATALOGUE

Training seminars are available from our catalogue throughout the year, and cover each banking and financial services segment:

- Financial Market products
- Asset management - Private banking
- ALM (Asset and Liability Management) / Risk Management
- Product Control and Operations
- Corporate finance
- Real estate
- Sales & management

## 2/ CUSTOMIZED TRAINING

Tailored solutions aim to respond to specific needs and are therefore developed in partnership with your organisation. After a detailed scenario analysis, our expert trainers can advise you as to the best content and format for your training.

## 3/ ONE TO ONE TUITION

FIRST FINANCE supports your colleagues in their professional development.

We provide an overall assessment of current professional skills and any future skills necessary for positive career enhancement or change.

## 4/ CERTIFICATION TRAINING

Certification enables HR to be sure that employees receive the required level of training. It also enables participants to promote their know-how within their current job and beyond.

Our certification solutions go from simple tests to long term training. We offer:

- CFA® certification coaching (levels 1, 2, 3).
- GARP® FRM® certification coaching
- CAIA® certification coaching
- IFQ® (Islamic Finance Qualification) certification coaching
- 7 FIRST FINANCE MASTERCLASS covering the following subject areas: Financial Markets fundamentals, Asset Management, Risk Management, Back Office operations.
- AMF (French regulatory authority) Certification: FIRST FINANCE is officially recognised for the AMF certification exam, now mandatory for Investment Service Providers acting in France.

**Eric CHARDOILLET**

CEO  
chardoillet@first-finance.com

Eric is former Head of Financial Engineering for Interest Rate Derivatives and became in charge of the Equity and Interest Rate Derivatives teams of CREDIT LYONNAIS SECURITIES and DRESDNER KLEINWORT in Tokyo. He founded FIRST FINANCE in 1996.

**Patrick SEASSAU**

INTERNATIONAL DIRECTOR  
seassau@first-finance.com

Patrick spent 7 years at SCHRODERS in London in charge of interest rate derivatives prop trading for European currencies. He then worked at MIZUHO as senior derivatives trader. He joined FIRST FINANCE in 2006 to develop and coordinate the activities of the international subsidiaries.

**Tom BAIN**

MANAGING DIRECTOR ASIA PACIFIC  
bain@first-finance.com

Tom attained a B.Sc. (Hons.) from the University of London and an MBA from Columbia University in New York. He joined the Central Bank of the Bahamas, then joined JP Morgan where he worked in leading positions in the US and UK. After an 18-year career at JP Morgan, Tom joined Barclays Bank in London as Head of Transformation in their Wealth Management Division. He is certified in several Lominger Leadership & Talent coaching tools.

**Cécile GRYFFON**

LOGISTICS  
gryffon@first-finance.fr

Cecile and her team coordinate the entire logistics around seminars, both available from our catalogue and tailored at your place.

## BANK / FINANCE / INSURANCE

■ ABC ARBITRAGE ASSET MANAGEMENT / ABEILLE VIE-CGU / ABF CAPITAL MANAGEMENT / ABN AMRO / ACOFI CAPITAL MANAGEMENT / ACOFI GESTION / AForge CAPITAL MANAGEMENT / AGF ALTERNATIVE ASSET MANAGEMENT / AGF BANQUE / AGF PRIVATE EQUITY / AGICAM / AGPM GESTION / AIG VIE / ALIS CAPITAL MANAGEMENT / ALLIANZ AG / ALLIANZ GLOBAL INVESTORS FRANCE / AMEN BANK / AMERICAN EXPRESS FRANCE / AMIRAL GESTION / APICIL GESTION / ARAB BANKING ALGERIE / ARAB LEASING CORPORATION / ARAB TUNISIAN BANK / ARPÈGE / ARTESIA SECURITIES / ASSOCIATION DES INTERMÉDIAIRES EN BOURSE / ATTIJARI WAFI BANK / AUREL LEVEN / AVENIR FINANCE INVESTMENT MANAGERS / AVIVA / AURIS GESTION PRIVEE / AXA ASSURANCES LUXEMBOURG / AXA FRANCE ASSURANCES / AXA INVESTMENT MANAGERS / AXA RE ■ BANCA INTESA FRANCE / BANK OF INDIA / BANK OF NEW YORK / BANK OF TOKYO MITSUBISHI / BANQUE BOSPHORE / BANQUE BRUXELLES LAMBERT / BANQUE CANTONALE DE GENEVE / BANQUE CANTONALE VAUDOISE / BANQUE CENTRALE POPULAIRE / BANQUE D'ALGERIE / BANQUE DE BRETAGNE / BANQUE DE DEVELOPPEMENT DU CONSEIL DE L'EUROPE / BANQUE DE FRANCE / BANQUE DE FINANCEMENT ET DE TRESORERIE / BANQUE DE REESCOMPTE ET DE PLACEMENT / BANQUE DES ETATS DE L'AFRIQUE CENTRALE / BANQUE DE LUXEMBOURG / BANQUE D'ORSAY / BANQUE ESPIRITO SANTO ET DE LA VENETIE / BANQUE EUROPEENNE D'INVESTISSEMENT / BANQUE FEDERATIVE DU CREDIT MUTUEL / BANQUE FINAMA / BANQUE FINANCIERE CARDIF / BANQUE INTERCONTINENTALE ARABE / BANQUE MAROCAINE DU COMMERCE EXTERIEUR / BANQUE MARTIN MAUREL / BANQUE MONÉTAIRE ET FINANCIERE / BANQUE MONTE PASCHI / BANQUE NATIONALE D'ALGERIE / BANQUE NATIONALE AGRICOLE / BANQUE NOMURA FRANCE / BANQUE PALATINE / BANQUE PETROFISAG / BANQUE POPULAIRE BRETAGNE ATLANTIQUE / BANQUE POPULAIRE DE LA LOIRE / BANQUE POPULAIRE DU MASSIF CENTRAL / BANQUE POPULAIRE LORRAINE CHAMPAGNE / BANQUE POPULAIRE RIVES DE PARIS / BANQUE PRIVEE FIDEURAM WARGNY / BANQUE PSA FINANCES / BANQUE SBA / BANQUE SOFINCO / BANQUE SOLFEA (GDF) / BANQUE VERNES / BARCLAYS ASSET MANAGEMENT / BARCLAYS BANK / BAREP / BAYERISCHE / LANDESBANK GIROZENTRALE / BAYERISCHE VEREINSBANK / BBL / BBVA / B CAPITAL / BCEN EUROBANK / BFSC / BIAT / BNA / BNA CAPITAL / BNP PARIBAS / BNP PARIBAS BANQUE PRIVEE / BNP PARIBAS BFI / BNP PARIBAS INVESTMENT PARTNERS / BNP PARIBAS LUXEMBOURG / BNP PARIBAS SECURITIES SERVICES / BNP PARIBAS SUISSE / BOURSE DES VALEURS MOBILIERES DE TUNIS / BRED GESTION ■ CACEIS / CALYON / CAPRICEL / CAISSE CENTRALE DE CREDIT COOPERATIF / CAISSE CENTRALE DE REASSURANCE / CAISSE CENTRALE DES BANQUES POPULAIRES / CA CHEUVREUX / CAISSE CENTRALE DE REESCOMPTE / CAISSE CENTRALE DES CAISSES D'EPARGNE / CAISSE CENTRALE DU CREDIT IMMOBILIER DE FRANCE / CAISSE CENTRALE DU CREDIT MUTUEL / CAISSE DE DEPOT ET DE GESTION / CAISSE DES DEPOTS ET CONSIGNATIONS / CAISSE D'EPARGNE ALSACE / CAISSE D'EPARGNE AQUITAINE NORD / CAISSE D'EPARGNE CHAMPAGNE ARDENNE / CAISSE D'EPARGNE DE BRETAGNE / CAISSE D'EPARGNE CENTRE VAL DE LOIRE / CAISSE D'EPARGNE COTE D'AZUR / CAISSE D'EPARGNE ILE DE FRANCE PARIS / CAISSE D'EPARGNE LOIRE DROME ARDECHE / CAISSE D'EPARGNE PAYS DE LOIRE / CAISSE D'EPARGNE DE HAUTE NORMANDIE / CAISSE D'EPARGNE DE PICARDIE / CAISSE D'EPARGNE ILE DE FRANCE OUEST / CAISSE D'EPARGNE LANGUEDOC ROUSSILLON / CAISSE D'EPARGNE PROVENCE-ALPES-CORSE-REUNION / CAISSE D'EPARGNE RHONE-ALPES / CAISSE FEDERALE DU CREDIT MUTUEL DE MAINE-ANJOU-BASSE NORMANDIE / CAISSE NATIONALE DES CAISSES D'EPARGNE / CAIXA DEPOSITOS / CARDIF ASSET MANAGEMENT / CARMIGNAC / CARMIGNAC GESTION / CASDEN BANQUE POPULAIRE / CAVA GESTION / CEP / CEDEF / CENCEP / CHOLET DUPONT GESTION / CIC BANQUE CIAL / CIC CREDIT MUTUEL ASSET MANAGEMENT / CIC FINANCE / CIC INFORMATION / CIC PARIS / CIE FINANCIERE DU CREDIT MUTUEL DE BRETAGNE / CITIGROUP / CLORAN FRANCE / CNETI / CNP / COFAE SERVICES / COGEFI CONSEIL DE GESTION FINANCIERE / COMMERCZBANK / COMMISSION BANCAIRE / COMPAGNIE MONEGASQUE DE BANQUE / COPAGEFI / COMPAGNIE PARISIENNE DE REESCOMPTE / CONFEDERATION NATIONALE DU CREDIT MUTUEL / CORTAL CONSORS / COVEA FINANCE / CPR ASSET MANAGEMENT / CREDIT AGRICOLE ASSET MANAGEMENT / CREDIT AGRICOLE CENTRE FRANCE / CREDIT AGRICOLE CENTRE EST / CREDIT AGRICOLE DE SAVOIE / CREDIT AGRICOLE D'ILE DE FRANCE / CREDIT AGRICOLE DU MIDI TOULOUSAIN / CREDIT AGRICOLE FINISTERE / CREDIT AGRICOLE ILE ET VILAINE / CREDIT AGRICOLE INVESTOR SERVICE BANK / CREDIT AGRICOLE LUXEMBOURG-PRIVATE BANK / CREDIT AGRICOLE MAINE ANJOU / CREDIT AGRICOLE MUTUEL DU NORD EST / CREDIT AGRICOLE PROVENCE COTE D'AZUR / CREDIT AGRICOLE STRUCTURED ASSET MANAGEMENT (CASAM) / CREDIT AGRICOLE SUISSE-PRIVATE BANK / CREDIT COOPERATIF / CRÉDIT DU NORD / CREDIT FONCIER DE FRANCE / CREDIT FONCIER DE MONACO / CREDIT INDUSTRIEL DE L'OUEST / CREDIT INDUSTRIEL DE NORMANDIE / CREDIT LOCAL DE FRANCE / CREDIT MUTUEL CENTRE EST EUROPE / CREDIT MUTUEL CIC / CREDIT MUTUEL DE BRETAGNE / CREDIT MUTUEL MIDI ATLANTIQUE / CREDIT MUNICIPAL DE PARIS / CREDIT MUTUEL OCEAN GESTION / CREDIT POPULAIRE D'ALGERIE / CRÉDIT SUISSE / CYRIL FINANCE GESTION ■ DEGROOF BANK / DELTA LLOYD BELGIUM / DELUBAC ASSET MANAGEMENT / DEUTSCHE BANK / DEUTSCHE MORGAN GRENFFELL / DEWEY & LEBOEUF / DEXIA / DEXIA AM / DEXIA BELGIUM / DEXIA BIL / DEXIA CREDIT LOCAL / DOUILHET SA / DRESDNER GESTION PRIVEE / DRESDNER KLEINWORT BENSON / DU BOUZET SA / DWS INVESTMENTS ■ E2 ESPACE EPARGNE / EAF / ECUREUIL ASSURANCE IARD / EFI POSTE / ELF AQUITAINE-SOFAX BANQUE / ERI BANCAIRE / ETOILE GESTION / EUROCLEAR / EUROLAND FINANCE / EURONEXT / EURO-VL / EXANE - BNP PARIBAS ■ FEDERAL FINANCE / FEDERAL GESTION / FEDERATION DU CREDIT MUTUEL / FIDELITY INVESTMENTS / FINACOR / FINALTIS / FINANCIERE DE CHAMPLAIN / FINANCIERE DE L'ÉCHUIQUIER / FINAMA ASSET MANAGEMENT / FINANCIERE ATLAS / FINANCIERE DE PLACEMENT ET DE GESTION (FPG) / FINANCIERE TRENCANEL / FINANCIERE F. WINANDY & ASSOCIE / FINANCIERE MEESCHAERT / FINANSER / FININFOR & ASSOCIES MULTIGESTION / FIVALE CONSEIL / FONDS DE GARANTIE / FONDS DE RESERVE POUR LES RETRAITES / FONGEPAR / FONTENEY GESTION / FORTIS BANK / FORTIS INVESTMENT MANAGEMENT / FORTIS LEASE FRANCE ■ GAN ASSET MANAGEMENT / GAN ASSURANCES / GCE PAIEMENTS / GENERALI FINANCES / GESTITRES / GERBER CONSEIL / GIE AG2R / GIE AXA / GIE BNP PARIBAS ASSURANCE / GIE CDS ECUREUIL / GIE CSF-GCE / GMF / GOLDMAN SACHS PARIS / GROUPEAMA ASSET MANAGEMENT / GROUPEAMA BANQUE / GROUPEAMA CENTRE ATLANTIQUE / GSIT ■ HENDERSON GLOBAL INVESTORS FRANCE / HSBC / HSBC INVESTMENTS / HSBC LUXEMBOURG / HSBC PRIVATE BANK / HYPOVEREINSBANK ■ IFABANQUE / IFF BOURSE SNC / IKB DEUTSCHE INDUSTRIEBANK AG / ING BANQUE / ING LUXEMBOURG / INSTINET FRANCE / INTERMUTUELLE ASSISTANCE / INVESCO ASSET MANAGEMENT / IONIS / ISICA ■ JP MORGAN CHASE BANK ■ KBC BANK LUXEMBOURG / KBL FRANCE / KBL MONACO / KEPLER EQUITIES / KOMERCNI BANKA / KREDIETBANK ■ LA BANQUE POSTALE / LA BANQUE POSTALE ASSET MANAGEMENT / LA COMPAGNIE 1818 / LA COMPAGNIE FINANCIERE EDMOND DE ROTHSCHILD / LA FINANCIERE DE PLACEMENT ET DE GESTION / LA FRANÇAISE DES PLACEMENTS / LA MONDIALE / LASER / LAZARD FRERES GESTION / LE CREDIT LYONNAIS / LEHMAN BROTHERS / LICORNE GESTION / LLOYDS TSB CORPORATE MARKETS / LOMBARD ODIER DARIER HENTSCH & CIE / LYONNAISE DE BANQUE ■ MAAF / MAIF / MAN FINANCIAL / MARFIN / MARTIN INTERNATIONAL SECURITIES LIMITED / MASSENAFINANCE GESTION / MATMUT / MEESCHAERT FCP / MERCHISTON / MERRILL LYNCH / MICHAUX GESTION / MONTE PASCHI BANQUE / MORGAN STANLEY INTERNATIONAL LTD / MTS FINANCES / MUTUEL BANQUE LUXEMBOURG ■ NATIXIS / NATIXIS ASSURANCE / NATIXIS ASSET MANAGEMENT / NATIXIS EPARGNE FINANCIERE / NATIXIS PRIVATE BANKING INTERNATIONAL / NATIXIS SECURITIES / NATIO-VIE / NEUFILZE OBC / NEWEDGE / NFMDA / NORDEA LUXEMBOURG / NSM ABN AMRO / NSM GESTION ■ OCTO FINANCES / ODDO ASSET MANAGEMENT / ODDO ET CIE / ODDO GESTION / OFIMA GESTION OFIVALMO / OPTIGESTION / OSEO ■ PARIS RE / PERGAM FINANCE / PICTET & CIE BANQUIERS / PORTZAMPARC SA / PREDICA / PRIGERANCE / PRO BTP / PROCAPITAL BELGIUM ■ QUILVEST BANQUE PRIVEE ■ RABOBANK / RBC DEXIA INVESTOR SERVICES / RCI BANQUE / RENAULT FINANCE / RICHELIEU FINANCE / ROTHSCHILD ET COMPAGNIE / ROYAL BANK OF SCOTLAND ■ SAN PAOLO BANK / SCHROEDERS / SECRETARIAT GENERAL DE LA COMMISSION BANCAIRE / SIFIB / SIGMAG / SIMCORP BENELUX SA / SINOPIA / SINOPIA ASSET MANAGEMENT / SMITH BARNEY ASSET MANAGEMENT / SNVB / SOCIETE EUROPEENNE DE BANQUE / SOCIETE GENERALE / SOCIETE GENERALE ASSET MANAGEMENT / SOCIETE GENERALE CORPORATE & INVESTMENT BANKING / SOCIETE GENERALE BANK / TRUST / SOCIETE GENERALE PRIVATE BANKING / SOCIÉTÉ GÉNÉRALE SECURITIES SERVICES / SOGECAP / STATE STREET BANQUE / SOCIETE BORDELAISE DE CIC / SUD INVEST / SURAVENIR / SWISS LIFE / SWISS LIFE ASSET MANAGEMENT / SYSTEA ■ THE ROYAL BANK OF SCOTLAND ■ UAM / UAP / UBI / UBP / UBS SA / UBS SECURITIES / UCABAIL / UFG IM / UNION DE BANQUES ARABES ET FRANÇAISES ■ VAN LANCHOT BANKIERS / VIEL & CIE / WESTLB

## CORPORATE

■ 3 SUISSES INTERNATIONAL ■ ACCOR / AÉROPORTS DE PARIS / AES SONEL / AFEI / AIR FRANCE / AIR LIQUIDE / AKIEM/GEODIS / ALCAN / ALCATEL LUCENT / ALSTOM / ALTIOR / ANCV / APM FRANCE / APRR / ARCELOR / AREVA / ARIANESPACE / ARMONYS / ASTON / ATECHSYS / AURA INGENIERIE / AUSY FRANCE / AVENTIS / AXEREA ■ BASF / BFM / BMW / BOUYGUES SA / BOUYGUES TELECOM ■ CARGILL / CARREFOUR / CASTORAMA / CEDEF / CCI DE NICE COTE D'AZUR / CCI DE PARIS / CGI / CHAMBRE DE COMMERCE INTERNATIONALE / CHARLOTT LINGERIE / CNES / COM ONE / CTIF ■ DANONE / DATAVANCE / DUMEZ ■ EADS / EADS ASTRIUM / EDF / EEPAD / EGIS CONSEIL / ESSILOR / EPTM INTERNATIONAL / EUREST / EURIAL POITOUVAINE / EUROWATT ■ FÉDÉRATION DES ARTICLES DE PAPETERIE / FILI / FRANCETEL / FRANCE TELECOM / FROMAGERIES BEL ■ GASELYS / GDF / GEC ALSTHOM / GDF / GROUPE BOLLROE / GROUPE LOUIS DELHAIZE / GRANDS MOULINS DE PARIS / GROUPE CYBER / GROUPE EURIS RALLYE / GROUPE GSE / GROUPE REMY COINTREAU / GTI CONSULTANTS / GTM ENTREPOSE ■ HAGER ELECTRO SAS / HUMANIS ■ IBM / IMERYS / INTERNATIONAL METAL SERVICE / ISS SERVICES / ITM MI ■ KIABI EUROPE / KVAERNER METALS CLECIM / KPDP CONSULTING ■ LABORDE GESTION / LAFARGE SA / LAGARDERE ACTIVE / LEASEPLAN FRANCE / LE MONDE / LES MOUSQUETAIRES / LVMH ■ MANAGEM / MGE UPS / MICHELIN ■ NICOX SA ■ OGF PFG / OTV SA / OXYLANE ■ PARFICA / PEGUFORM FRANCE / PERRIER VITTEL M.T. / PEUGEOT CITROËN AUTOMOBILES / PHARMACIA & UPJOHN SA / PHILIPS / POWEO / PPR / PRIMAGAZ ■ RAGT / RALLYE / RATP / REDA JEANS / RENAULT SA / RESEAU DE TRANSPORT D'ELECTRICITE / REUTERS / REXEL DEVELOPPEMENT ■ SAD / SAFRAN / SAGESS / SAINT GOBAIN / SALUSTRO REYDEL / SANOFI AVENTIS / SAS ED / SBMSBONGRAIN / SCET DAGO / SEB SA / SCHNEIDER ELECTRIC / SGM NET SERVICES / SIDEL / SIEMENS FRANCE / SISTEA / SITA / SIX-TELEKURS / SLIB / SNCF / SODEXO PASS / SOFIPROTEOL / SOLETANACHE BACHY FRANCE / SONASID / SONATRACH / SONEPAR SA / SOUFFLET / SOCIÉTÉ DES PÉTROLES SHELL / SOLI / STENA INTERNATIONAL / STERCI SA / SYNTHELABO ■ TECHNIP / TELEFLEX LIONEL DUPONT / TETRAL SA / TF1 SA / THALES / THOMSON MULTIMEDIA / TOTAL / TOKHEIM SOFITAM APPLICATIONS SAS / TOUAX / TOURAMENTIERE / TREMA LABORATORIES / TRANSPORT ET LOGISTIQUE PARTENAIRES (TLP) ■ UBISOFT ENTERTAINMENT / VEOLIA / VEV SA ■ VALLOUREC / VEOLIA EAU / VEOLIA PROPRIÉTÉ ■ XEROX / XSTRATA ■ YVES ROCHER

## SYSTEM INTEGRATORS, CONSULTING, LAWYERS, AUDIT

■ 3ACSE INGENIERIE / 3S CONSULTING / 3S INFORMATIQUE ■ ABAKAAN / ACCENTURE / ACCENTURE LUXEMBOURG / ACENSI / ACTIVSI / ADDSTONE CONSULTING / ADEX / ADNEOM TECHNOLOGIES / AEDIAN SI / AGGL CONSULTANTS / AJILON IT CONSULTING / ALCION GROUP / ALCYANE CONSULTING / ALFI CONSULTANTS / ALGOFI / ALTEN SI / ALTI / ALTRAN SYSTEMES D'INFORMATION / AMERA CONSULTING / ANEO / APTUS / ARROWS CONSULTING / ASTEK / ATLANTIS CONSULTING / ATOS WORLDLINE / ATOS ORIGIN INTEGRATION / AUBAY / AUSY / AVANADE / AXIEM GENTECH / AXYS CONSULTANTS / AXONES / AZANE CONSEIL ■ BCG / BEIJAFLORE / BIONEST PARTNERS / BK CONSULTING / BLUE CONSULTING ■ CABINET LATHAM AND WATKINS / CADIX CONSULTING / CALYPSO / CAP FI TECHNOLOGY / CAP GEMINI / CASTSOFTWARE / CITÉ / CITIZEN CAN / CLOSE BROTHERS / COGNITIS FRANCE / COHERIS / COMIS / CONIX / CSC COMPUTER SCIENCE SAS ■ DATAVANCE INFORMATIQUE / DAVIDSON CONSULTING / DEGÉTEL / DELOITTE LUXEMBOURG / DIAPASON INFORMATIQUE/ DOW JONES NEWSWIRES ■ ECS EUROPE COMPUTER SYSTEMES / EDFIS / EDIS CONSULTING / ELCIMAI INFORMATIQUE / EONIA CONSULTING / ERM FRANCE / EUROGROUP / EURO INFORMATION DEVELOPPEMENTS / ESKER ■ FACILITE INFORMATIQUE/ FERMAT / FHM INGENIERIE / FINAXYS / FINSYS / FORWARD FINANCE / FOST CONSULTING ■ GETRONICS / GILEM INFORMATIQUE / GL TRADE / GROUPE ACTI / GROUPE CAT / GROUPE LOGWARE / GROUPE NOVENCIA ■ HAYS IT / HEADLINK PARTNERS /HELICE / HEWITT / HTI / HIT VALUE ■ ICARE RSI / ICY SOFTWARE / ID-2 / INEUM CONSULTING / IN FINE CONSULTING / INOVANS / INTRABASES / INVIVOO / IT DOORS SPRL. JEMS PARTNERS ■ KEY CONSULTING / KEYRUS / KMSI ■ LEUVILLE OBJECTS / LINE DATA SERVICE / LOGFI / LOGICA IT SERVICES / LOGWARE / LUNALOGIC SA ■ MALTEM CONSULTING / MAP / MARGO CONSEIL / MC2I GROUP / MEAMO CONSULTING / MERCER MANAGEMENT CONSULTING / MUREX / MYSIS ■ NEED CONSULT / NEOTIQ / NESSWARE TECHNOLOGIES / NEVUS / NEXEO-SMARTCO / NOVEDIA ■ OBJET DIRECT SAS / OCTO TECHNOLOGIES / OMEGA FINANCIAL SOLUTIONS / ONE POINT TECHNOLOGY / OSIATIS / OSSIA CONSEIL ■ PACTE NOVATION / PHINEO / PRICEWATERHOUSECOOPERS / PROSERVIA / PROTIVITI ■ QUANTEAM / QUATUOR ■ RICOL LASTEVRIE & ASSOCIÉS / RISK ONE ■ SALOME INFORMATIQUE / SAPIENS CONSULTING / SEGIME / SII / SMART TRADE / SMART UP / SOAT / SOFT COMPUTING TECHNOLOGIE / SOFT COMPANY / SOFTEAM / SOGETI / SOPHIS / SOPRA GROUP / STEPWARE / STERIA / SYLLIS / SUNGARD / SYNTONIA ■ TDS CONSEIL / TEAM TRADE GROUPE / TEAMLOG / TEAMWAY / TEKNYS CONSULTING / TEMENOS FRANCE / TMIS CONSULTANTS / TRSB ■ UNILOG GROUPE LOGICA CMG / UNILOG IT SERVICES / UNILOG MANAGEMENT / UMANIS ■ VISION IT FRANCE / VIVERIS ■ ZS ASSOCIATES

## REAL ESTATE

■ AEW EUROPE / AGF IMMOBILIER / ALSEI / AMUNDI IMMOBILIER / APSYS / ATIS REAL / AVIVA GESTION IMMOBILIER / AXA REIM ■ BNP PARIBAS IMMOBILIER ■ CAAM RE / CATALYST CAPITAL / CENOR ASSET MANAGEMENT / COGEDIM GESTION / CREDIT AGRICOLE IMMOBILIER ■ ELYSEES MONCEAU IMMOBILIER ■ FONCIERE ATLAND / FONCIERE DES REGIONS / FORUMINVEST France ■ GECINA / GENEFIM / GROSVENOR / GROUPE ICF ■ HSBC REAL ESTATE / HSH NORBANK / HYPO REAL ESTATE ■ ICADE CONSEIL / ICADE FONCIERE TERTIAIRE / IMMOCHAN / ING REIM France ■ KNIGHT FRANK ■ LASALLE INVESTMENT MANAGEMENT ■ MBE CONSEIL ■ SAGI / SEMAPA / SOCFIM CAISSE D'EPARGNE / SOFLO ■ TOUR EIFFEL ASSET MANAGEMENT ■ UNIMO ■ WESTDEUTSCHE IMMOBILIENBANK

## GRANDES ÉCOLES / UNIVERSITÉS

■ CORPES DES MINES ■ ESCP EUROPE / ESC ROUEN / ESA LIBAN ■ HEC ■ SKEMA

## GOVERNEMENTS

■ AGENCE FRANÇAISE DE DEVELOPPEMENT / AGENCE FRANCE TRESOR / ANRU ■ COMMISSION DE REGULATION DE L'ENERGIE ■ MINISTERE DE L'ÉCOLOGIE ■ PRINCIPAUTE DE MONACO ■ SEMAEST



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